Distracted Driving — At What Cost?
Our Perspective — August 2006

While driving, do you ever…talk on a cell phone, search for a radio station, change a CD, converse with passengers, look at a map or paperwork, or drive through a fast food restaurant and eat lunch on the way to your next appointment?

Most of us “multi-task” every day while driving, both on and off the job. In fact, according to one survey of drivers, 94 percent of respondents said they regularly do something that distracts them while driving. Distracted driving has become a major public safety issue. According to the National Highway Traffic Safety Administration (NHTSA), driver distraction is a factor in up to 50 percent of all vehicle crashes, accounting for between 4,000-8,000 vehicle accidents each day. NHTSA further estimates that between 20-30 percent of fatal auto accidents are caused by driver distraction.

As a business owner, you pay a heavy price when employees are involved in traffic accidents. Injuries related to motor vehicle crashes on and off the job cost employers nearly $60 billion annually between 1998-2000. The hidden costs of lost time, retraining or rehiring, decreased employee morale, loss of a vehicle and possible litigation can have a devastating affect on a business.

The greater cost, however, comes from the suffering of the injured and the impact of a loved one’s death on families, co-workers and society in general. Oftentimes, the grief is magnified by anger when a driver’s inattention or disregard for safety causes the accident. And, the distracted drivers who cause these accidents bear a lifetime burden, knowing that their actions caused a loss of life.

To help reduce the number of accidents caused by distracted driving, Federated’s initiative in 2005 is aimed at increasing awareness of driver distractions. Over the next few months, Federated’s marketing representatives will introduce a new program to their clients that emphasizes the many ways business owners and their drivers can avoid the pitfalls of distracted driving. The program includes a packet of materials and a new video, Distracted Driving—At What Cost?, which is sure to make an impression. We encourage you to share it with your employees and your family.

1Network of Employers for Traffic Safety (2001)
This year marks my 9th year in business and I have consistently grown my company by 20 to 30% each year. I tell you this because when I first started in business, someone in PBACCA told me that if I joined PBACCA and became involved, that it would be good for my business. That person was Steven K. Denny. Obviously, he was right. I would like to pass this message on. Getting involved in this organization will help your business on many planes, such as knowing your competition, hiring and training apprentices, continuing education and social events.

Speaking of social events, mark your calendars and break out the chili recipes and your good putter for our chili cook off and golf tournament, which will be on December 2, 2006. We will also have our nominations of officers at our November 7 meeting. I will see you there. Till then…

Stay well, stay safe,

Tom Donegan
FEDERATED INSURANCE
DISTRACTED DRIVING —
AT WHAT COST?

***THURSDAY****
SEPTEMBER 7, 2006

6:00 P.M. CHECK-IN • 6:30 P.M. DINNER

The Hilton Airport Hotel
150 Australian Avenue – West Palm Beach, Florida
(For Directions call 561-684-9400)

Important - Reservations are required

Please fax this form back to the PBACCA office at 561-790-7645 or call Pam at 561-790-7671 to make your reservation today.

Reservation deadline,
Wednesday, September 6, 2006 at 5:00 p.m.

Company __________________________ #Attending _______
Attendees ______________________________________
________________________________________________
Company phone # ________________________________

*** To Guarantee your seat please FAX back this page before September 6 - 5 PM.

PLEASE NOTE: Due to guarantees given to the hotel, no refunds for cancellations can be approved after September 6th. Cancellations after this date, and no-shows, will be charged and invoiced for the full cost of the dinner. Cancellations must be made in writing.
PBACCA 5th ANNUAL GOLF TOURNAMENT

WHERE: Atlantis Country Club, Atlantis, Fla.
Corner of Lantana Rd. & Congress Ave.
WHEN: December 2, 2006
8:00 Shotgun Start
***SAME DAY AS PBACCA FALL FLING PICNIC***

SPONSORSHIPS STILL AVAILABLE!!

GOLD LEVEL SPONSOR — $1500.00  
- Sign at Registration Table featuring Company Name and your company Logo, Hang your company banners, Listed on a sign on Beverage Cart, Listed in the Golf Flier received by players day of the tournament, Acknowledged as a Gold Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Recognized as Gold Level Sponsor in the PBACCA Annual Insert in the PB Post, Includes a Foursome in Golf Tournament.

SILVER LEVEL SPONSOR — $1000.00  
- Sign at Registration Table featuring Company Name and your company Logo, Acknowledged as a Silver Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Listed in the Golf Flier received by players day of the tournament, Includes a Foursome in Golf Tournament.

GOLF HOLE SPONSOR AND FOURSOME — $480.00

GOLF HOLE SPONSOR — $150.00 ea.
1’x3’ sign on green and a commemorative token.

PACKAGE DEAL — Get a Foursome, 4-picnic tickets and a Hole Sponsorship for $480.00 (you save $50.00)

REGISTRATION TABLE — $150.00

MULLIGAN TABLE SPONSOR — $150.00

CONTEST SPONSOR — $150.00 ea.
Longest Drive, Straightest Drive, Closet to Pin, Longest Put and “Surprise” (to be announced at time of give-away)

RAFFLE PRIZE SPONSOR — Prize Donation

GOODIE BAG SPONSOR — Items Donated for 120 Players

Company/Product Name: _______________________________________ Contact Person: ______________________
ADDRESS: ______________________________________ CITY/ST/ZIP: ______________________
PH #: ______________________ FAX#: ______________________ E-Mail: ______________________________

Please check one or both of the following:

☐ I WOULD LIKE TO VOLUNTEER TO HELP DURING THE TOURNAMENT. VOLUNTEERS WILL GET FREE FOOD/BEVERAGES AND PICNIC TICKET!

☐ SPONSOR (TYPE OF SPONSORSHIP) CHOICE #1______________________________  
IF CHOICE #1 ALREADY TAKEN CHOICE #2______________________________

Contact Pam Ripple @ 561-790-7671 or fax to 561-790-7645
You are Invited
to
Taste the Best Chili
in
Palm Beach County
at the
9th Annual PBACCA
Chili Cook-Off &
Family Picnic
Saturday, December 2
John Prince Park
1:00 - 5:00 p.m.
Picnic: $12.00 per person
Kids 6-10 - $7.00 each / Kids under 6 - FREE
ORDER TICKETS NOW!
Call Pam with PBACCA
at 561-790-7671
for tickets and more info about
the Chili-Cook-Off!

9th Annual Fall Fling
PBACCA
Fourth Annual
GOLF TOURNAMENT
Atlantis Country Club
Atlantis, Florida
Corner of Lantana Rd. & Congress Ave.
December 2nd, 2006

• Continental Breakfast will be served before tee off (7:00 a.m. check in)
• Drinks provided on the course
• Trophy and Prizes for 1st, 2nd, & 3rd Place
• 4 Hole-in-One Prizes
  Sponsored by Al Packer Ford
• Prizes for longest drive, straightest drive, closest to pin and more!
• Raffle prizes for Everyone!
• Fall Fling Picnic across the street at John Prince Park immediately following.
• FREE Picnic Ticket for a barbecue lunch included in with greens fee compliments of Arco Supply
• Early Registration Fee $95 per person - by Nov. 10, after $100 per person

GOLD SPONSORS

CALL FOR SPONSORSHIP OPPORTUNITIES PAM at 790-7671
**GRAND PRIZES & SUPPORTERS FOR GOLF TOURNAMENT**

**PBACCA 5th ANNUAL GOLF TOURNAMENT**

**Al Packer Ford**

**Grand Prize**

HOLE-IN-ONE SPONSOR

**First Prize: Ford Truck - 2 Year Per Paid Lease**

- 4 Day / 3 Night Package to Treetops Resort in Gaylord, Michigan
- 3 Day / 2 Night Package to The Breakers Resort in Palm Beach, Florida
- 3 Day / 2 Night Package to The Peabody Hotel in Memphis, Tennessee

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**Farewell**

*Dear PBACCA Members and Friends,*

Many of you know that I have retired as Executive Director for PBACCA at the end of July to begin a new chapter in my life in Chattanooga, Tennessee. My boys and I look forward to new beginnings in that gentle southern state. I am engaged to be married and my fiancé patiently awaits our move.

I must say that I have wished many times since my decision that I could take this wonderful job with me! Through the nine years that I served as Executive Director I have grown professionally and personally and have felt blessed to work for PBACCA. I count many of you as friends and I will miss you all.

The scope of PBACCA has changed throughout the years with the help of all the dedicated Board of Officers and Directors. For those of you that have served with me, I give you all a warm thank you for your support, commitment to the industry and hard work. The tremendous growth that the association has made in my service is the result of MANY people working together to achieve a common goal. I am proud and honored to have been given the opportunity to work with all of you.

Your new Executive Director, Pam Ripple, will be a tremendous asset to the association. She is a dynamic, imaginative, hardworking woman who will take the association to that next level. Pam, I hope that you enjoy working for the association and this wonderful group of individuals as much as I did!

Well, as they say in the south … uhm, not sure what they say in the south yet!

*Take care and God Bless,*

Warmly,

Kathie Bernsen
APPLICATION FOR EXHIBITOR BOOTH:

Company Name __________________________________________________________________________________

Representative(s) __________________________________________________________________________________

________________________________________________________________________________________________

Company Address ________________________________________________________________________________

City, State, Zip ____________________________________________________________________________________ Phone ___________________________ Fax_________________________ E-mail Address ______________________

Please indicate 3 choices of location for your booth (1) _____ (2) _____ (3) _____

Door Prize Cards will be included in the package for you to fill out the night of the trade show. We ask that you bring at least (2) door prizes per booth purchases.

I DO ____ DO NOT ____ need the 6’ table that is included with my booth.

Additional table(s) available thru Show Management.

Do you need electricity? ___ There will be a charge of $60.00 for electricity.

There will be no forklifts available for unloading trucks. Any or all special requests should be made with our office before the day of the show.

Upon receipt of your reservations, you will receive a confirmation letter with booth number, set up time and other miscellaneous instructions.

Please make your check to PBACCA and remit to: PMB 288, 1128 Royal Palm Beach Blvd., Royal Palm Beach, FL 33411

PBACCA reserves the right to alter floor plan if necessary for vehicle locations.

Cancellations must be written and received a minimum of 30 days prior to the show.

Signature ______________________

Check # _____________ enclosed in the amount of $________________

PBACCA proudly presents…

Air Show 2007

The Largest Air Conditioning Trade Show of the Palm beaches

Tuesday, March 6, 2007 • 5:00 p.m. - 9:00 p.m.

South Florida Fairgrounds • The Expo Centre

9067 Southern Boulevard • West Palm Beach

PBACCA AIR SHOW 2007

SOUTH FLORIDA FAIRGROUNDS

EXPO CENTRE

MARCH 6, 2007
FLORIDA AIR CONDITIONING
APPRENTICESHIP ASSOCIATION
4420 Georgia Avenue
West Palm Beach Florida, 33405
(561) 202-7295

HVAC/R Training
Florida Air Conditioning Apprenticeship Association
Palm Beach Air Conditioning Contractors Association, Inc.
"Teaming up to provide contractors with quality HVAC/R training"

Limited Space Available
CALL TODAY!!!

HIGHLY SKILLED INSTRUCTORS
TOP QUALITY LAB FACILITIES

Classes begin August 29, 2006
Palm Beach Community College, Lake Worth
HVAC Lab is located on the most Northwest Corner of the Campus in Building ETA, Room #130. Take the Lake Worth Rd. entrance onto the campus. Look for the "AIR CONDITIONING" banner which will be hung at the Lab entrance.

"CALL FOR INFORMATION"
561-296-5236

FACAAREG06
### Associate Members

**Support Our Associate Members!**

<table>
<thead>
<tr>
<th>Associate Member</th>
<th>Location</th>
<th>Phone</th>
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<tbody>
<tr>
<td>Advanced Work Van</td>
<td>Stuart</td>
<td>772-220-9995</td>
</tr>
<tr>
<td>AFLAC/Lana Klimek</td>
<td>N. Palm Beach</td>
<td>561-596-2283</td>
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<tr>
<td>Air Design Concepts</td>
<td>Ft. Lauderdale</td>
<td>954-321-0888</td>
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<tr>
<td>Air Duct Aseptics</td>
<td>Pompano Beach</td>
<td>954-979-4996</td>
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<tr>
<td>Air Guide Mfg.</td>
<td>Hialeah</td>
<td>305-888-1634</td>
</tr>
<tr>
<td>Air Systems Dist.</td>
<td>Palm Beach</td>
<td>561-840-8544</td>
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<tr>
<td>Al Packer Ford</td>
<td>West Palm Beach</td>
<td>561-818-5424</td>
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<tr>
<td>All County Sheet Metal</td>
<td>Lake Worth</td>
<td>561-588-0099</td>
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<td>Allstate Goldman Ins.</td>
<td>Jupiter</td>
<td>866-407-2800</td>
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<td>Anderson-Moore Const.</td>
<td>Lake Park</td>
<td>561-753-7400</td>
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<td>ARCO Supply</td>
<td>Lake Worth</td>
<td>561-586-3331</td>
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<td>Bayshore Equipment</td>
<td>Miami</td>
<td>800-648-6177</td>
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<td>Bond Supply</td>
<td>Riviera Beach</td>
<td>561-848-7778</td>
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<td>Broan-Nutone</td>
<td>Coral Springs</td>
<td>954-752-8545</td>
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<td>Building Technology</td>
<td>Wellington</td>
<td>561-784-7789</td>
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<td>Carrier of Florida</td>
<td>Pompano Beach</td>
<td>800-245-7244</td>
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<td>Coastline Dist.</td>
<td>Riviera Beach</td>
<td>561-848-1416</td>
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<td>Cool Calculations</td>
<td>Lake Worth</td>
<td>561-585-6371</td>
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<td>Lake Park</td>
<td>561-842-0001</td>
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<td>Dolphin Sheet Metal</td>
<td>Jupiter</td>
<td>561-744-0242</td>
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<td>Ed Morse Chevrolet</td>
<td>N. Palm Beach</td>
<td>561-844-5262</td>
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<td>Equiguard</td>
<td>Oak Brook, IL</td>
<td>561-346-7658</td>
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<td>Federated Insurance</td>
<td>Atlanta, Ga.</td>
<td>404-497-8840</td>
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<td>Ft. Lauderdale</td>
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<td>Deerfield</td>
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<td>Lennox Industries</td>
<td>Coral Springs</td>
<td>954-718-8954</td>
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<td>Manucy &amp; Associates</td>
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<td>561-682-1225</td>
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<td>Maroone Chevrolet</td>
<td>Lake Worth</td>
<td>561-433-5757</td>
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<td>Miami-Tech, Inc.</td>
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<td>305-693-7054</td>
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<td>Lake Worth</td>
<td>561-963-7386</td>
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<td>New England Financial</td>
<td>N. Palm Beach</td>
<td>561-844-4000</td>
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<td>New England Institute</td>
<td>West Palm Beach</td>
<td>561-842-8324</td>
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<td>Nolad Company</td>
<td>West Palm Beach</td>
<td>561-471-1881</td>
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<td>O’Connor &amp; Taylor</td>
<td>West Palm Beach</td>
<td>561-881-8091</td>
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<td>Pioneer Metals of WPB</td>
<td>West Palm Beach</td>
<td>561-616-9466</td>
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<td>Rayside Truck &amp; Trailer</td>
<td>West Palm Beach</td>
<td>561-965-7950</td>
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<tr>
<td>Refrigerator of WPB</td>
<td>West Palm Beach</td>
<td>586-689-8075</td>
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<td>RJS Electric, Inc.</td>
<td>Lake Worth</td>
<td>561-586-6499</td>
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<td>Schumacher Auto</td>
<td>Lake Park</td>
<td>561-622-8220</td>
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<td>SMD Research</td>
<td>Boca Raton</td>
<td>888-242-7400</td>
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<tr>
<td>The Airtex Corp.</td>
<td>West Palm Beach</td>
<td>561-683-3446</td>
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<td>The Mack Group</td>
<td>Boca Raton</td>
<td>561-998-1570</td>
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<td>Trane Company</td>
<td>West Palm Beach</td>
<td>561-683-6313</td>
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<td>Traxxis GPS Solutions</td>
<td>Delray Beach</td>
<td>561-865-1444</td>
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<td>Triatomic Environmental</td>
<td>Tequesta</td>
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<td>Tropic Supply</td>
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<td>Washington Mutual</td>
<td>Jupiter</td>
<td>561-247-3606</td>
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<tr>
<td>Woodside Homes SE FL</td>
<td>West Palm Beach</td>
<td>561-688-2020</td>
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Special Announcement

FACAA has seven new students looking for employment posted on our web site. All students have completed a 10 week introduction to HVAC course.

Apprenticeship classes start Aug 29th

Our community Air Conditioning Class at Royal Palm Beach High school will start Oct, 4th, 2006. Registration to begin Sept. 15th. Contact FACAA with questions.

Aug. 25 OSHA class set for PBCC Lake Worth, contact FACAA for registrations.

Oct 9th, Duct Class PBCC
<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
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| Sept. 7 | Board Meeting 5:30 p.m.  
Hilton Palm Beach Hilton Hotel Lounge Area  
General Meeting 6:30 p.m.  
Hilton Palm Beach Airport Hotel  
SPEAKER: Caleb Reger, Federated Insurance |
| Oct. 5 | Board Meeting 5:30 p.m.  
Hilton Palm Beach Hilton Hotel Lounge Area  
General Meeting 6:30 p.m.  
Hilton Palm Beach Airport Hotel  
SPEAKER: Jerry Hoffman – UCAC, Inc. presenting “Your Hidden Payroll”. An entertaining and hard-hitting informative seminar on unemployment compensation, packed with ways to save money. For both Merit Rated and Reimbursable employers! |
| Nov. 2 | Board Meeting 5:30 p.m.  
Hilton Palm Beach Hilton Hotel Lounge Area  
General Meeting 6:30 p.m.  
Hilton Palm Beach Airport Hotel  
SPEAKER: Ron & Holly Baily |
| Dec. 2 | Golf Tournament – Atlantis Country Club and Fall Fling & Chili Cook-Off  
at John Prince Park |
Contractor: Contracting firm, corporation, or individuals who design, install, service and/or repair environmental systems such as heating, air conditioning, refrigeration, humidification, air purification, and ventilation.

MEMBERSHIP INFORMATION:
Company: ____________________________________________ License #: ____________________
(You may be requested to provide a copy of your license)
Primary Contact:________________________________________________________ Title: ____________________
Alternate: ____________________________________________________________ Title: ____________________
Mailing Address: Shipping Address (if different)
Street/P. O. Box __________________________ Street __________________________
City, State, Zip Code __________________________ City, State, Zip Code __________________________
Phone:_______/____________________ Fax _______/____________________ Mobile _______/____________________
E-mail:____________________________________________ Web Site: __________________________________________

Did an PBACCA member tell you about the Association? If so, please provide the following:
Name: ____________________________________________ Company: __________________________

MEMBERSHIP DEMOGRAPHICS:
We typically perform these type of HVACR work:
Date business started _____________   (   ) State    (   ) City License Holder:____________________________________
State License #: _____________________ License Holder: _________________________ Expiration date: ____________
Required Business Insurance in force and paid through: Expiration date: ______________________________________

MEMBERSHIP PAYMENT:
Dues: □ Contractor Membership ............ $300.00
□ Associate Membership Dues ........ $350.00
(Payment must accompany application)
Check enclosed #____________________ Check Amount:__________________________
Authorized Signature:____________________________________________________________

If approved for membership in PBACCA, I agree to abide by the PBACCA Bylaws, the PBACCA Code of Ethics. Further, I agree to always be current with my company’s financial obligations to PBACCA. Contractor members agree to perform HVACR work only where properly licensed and insured as required.
Signature:________________________________________ Date: __________________________

Please attach a copy of the current state license to this application: (file: MEMAPPO5)

PBACCA dues are not deductible as a charitable contribution for federal tax purposes but may be deductible as a business expense up to 80%. We estimate 20% of your dues are non-deductible for the tax year because of PBACCA’s lobbying efforts on behalf of its members.

WHEREAS, this association is dedicated to establishing and maintaining sound business practices and ethical business conduct among its members, Be it Resolved that this Association will not engage in nor permit discussions of pricing methods, market allocation, product or company allocation, product or company boycotts, general or specific conditions of sales, or any other subject which would be a violation of any federal, state, or local law.
Membership Doesn't Cost... IT PAYS!
Westinghouse high efficiency air conditioners come with an incredible guarantee. If the compressor fails within the first five years your Westinghouse dealer will replace the entire unit when installed with a matched Westinghouse indoor coil or air handler.

You can be sure...if it's Westinghouse
There’s nothing worse than a doctor’s Receptionist who insists you tell her what is wrong with you in a room full of other patients. I know most of us have experienced this, and I love the way this old guy handled it. An 86 year old man walked into a crowded waiting room and approached the desk. The receptionist said, yes sir, what are you seeing the doctor for today? There’s something wrong with my dick, he replied. The Receptionist became irritated and said, you shouldn’t come into a crowded waiting room and say things like that.” Why not? You asked me what was wrong and I told you, he said. The receptionist replied: Now you’ve caused some embarrassment in this room full of people. You should have said There is something wrong with your ear or something and discussed the problem further with the doctor in private.

*&#@& gt;The man replied, you shouldn’t ask people questions in a Room full of strangers, if the answer could embarrass anyone. The man walked out, waited several minutes and then re-entered. The receptionist smiled smugly and asked, Yes? There’s something wrong with my ear, he stated. The receptionist nodded approvingly and smiled, knowing he had taken her advice. And what is wrong with your ear, Sir?? I can’t piss out of it, he replied. The waiting room erupted in laughter. Mess with seniors and you’re gonna lose!
Become Certified

PBACCA will provide a proctor upon request for onsite testing.

The E.P.A. has established a Mandatory Technician Certification Program. Technicians are required to become certified under the mandatory program. Under the final E.P.A. rule, the sale of refrigerant will be restricted to certified technicians.

For more information on EPA testing call Pam at 561-790-7671.

Apprenticeship Corner

Need Qualified Technicians?

The next time you have an opening for a technician, call the local Apprenticeship office at 296-5236. They can help you find a qualified apprentice to hire and enroll in the local PBACCA sponsored Apprenticeship Program offered at Palm Beach Community College. You’ll be sure your employee is being taught the right skills and acquiring the training to become a productive journey man.

Another way PBACCA serves you!

OUR MISSION: To assist and better enable PBACCA members to acquire, serve and satisfy their customers.