



Palm Beach Air Conditioning
Contractors Association, Inc.

the plenum



2 President's
Perspective

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14hr
CEU Class

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11 2022 Air
Show
Pre-
Registration

17 Events
Calendar

**Air Show
Booth
Registration
Deadline
Thursday
March 10th
5pm**

**Another
way
PBACCA
Serves You!**

MARCH 2022

VOL. 37 • NO. 3

Air Show Booth Registration Deadline Thursday March 10th 5pm



"PBACCA's 2022 Top Contractor"

"BRING HOME THE BELT"



1st Annual Contractors Challenge

Enter early to secure your chance to
compete for the title of 'PBACCA'S
"2022 Top Contractor"

Presented By

Palm Beach Air Conditioning Contractor Association

To take place at 31st Annual Trade Show

Thursday, March 24, 2022

5:00-8:30 pm

9067 Southern Blvd., West Palm Beach FL, 33411



Arco Supply, Inc.



Would you like to
Participate in our 1st
Annual Contractors
Challenge

*

Show us your skills by
competing in 10 AC
focused challenges.

Top Scoring Contractor
"Wins"

Participants Registration Due
by 2/25/2022

*

Suppliers that would
like to sponsor a
challenge

Due Date and

description of Challenge
Due by 3/1/2022

EVENT SCHEDULE

4:00 PM-5:00 PM
Owners and Decision
Makers Cocktail Hour

5:00 PM

Challenge Begins

8:30 PM

Show Ends

*

Sponsorship
Opportunities

*

For More Information

Contact Pam @

561.585.3880

pripple@pbacca.org

*

PBACCA Presents

GENERAL MEETING Thursday, April 7, 2022

2023 Regulatory Changes: Speaker James Janka

Call Pam at **561-585-3880**

APR 7, 22

APR 7, 22



Palm Beach Air Conditioning
Contractors Association, Inc.

--PBACCA 2022 OFFICERS--

President: Tony Kiser
EDS Air Conditioning & Plumbing
(561) 586-7090 • Cell (561) 628-8084
akiser@EDSAirconditioning.com

President Elect: Robin Worrell
State Energy Heating & Air
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stateenergy@aol.com

Vice President: Kelly McCann
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(561) 844-1004 • Cell (561) 644-5668
kelly@cmiac.com

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(561) 588-2630 • Cell (561) 629-0707
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(561) 586-7090 • Cell (561) 601-6931
SCaplan@edsairconditioning.com

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arturoalba@arcosupply.com

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Al Packer Ford-Lincoln
(561) 689-6550 x206 • Cell (561) 818-5424
jriley@alpackerford.com

Director: Daryl Sholar
(561) 753-2575 • Cell (561) 685-6309
dsholar@wellingtonfl.gov

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Fund-Ex Solutions Group
(954) 780-6676 • Cell (954) 650-3429
cduemig@fundexsolutions.com

Director: Rob Mayhew
Tropic Supply
(561) 684-3997 • Cell (561) 703-8354
Rob.Mayhew@tropicsupply.com

Director: Tom OConnor
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(561) 689-3366 • Cell (561) 345-1517
thomasOConnor@johnstonewaregroup.com

Past President: Jim Pickard
CMI Air Conditioning & Electrical
(561) 844-1004 x118 • Cell (561) 644-5623 •
jim@cmiac.com

Executive Director: PAM RIPP
585-3880 • Fax-585-3347
e-mail: pripple@pbacca.org

LEGAL COUNCIL: John Hockin - Linkhorst & Hockin, P.A.
(561) 626-8880

FINANCIAL ADVISOR: Donna M. Sotillo, CPA
Sotillo & Company • (561) 547-5730

President's Perspective



Tony Kiser

needs, the booth layout has been streamlined, and we will host our first ever technician competition, the Contractor Challenge. If you haven't signed up for the Contractor Challenge yet, now is the time. This competition has been specially designed so that it doesn't matter if you're a company of one or a company of many, everyone will be on a level playing field to let their technical skills shine.

Also this month, please see the addition of the Technician's Corner to our Plenum. I'd like to give a huge thank you to Kelly McCann for pushing forward with this project, and would like to ask any seasoned technicians out there that are interested in writing an article for the Plenum to reach out to Pam.

We had a great turnout for our February general meeting in our new location. We could not have asked for nicer evening and, even though our speaker didn't pan out, I think everyone enjoyed having a nice contractor round table. I know it was great for me to reconnect with my friend Patrick Rainey. For those of you that don't know, Patrick (Mr. Rainey to his students) is the HVAC teacher at Royal Palm Beach Community High School. Mr. Rainey is the first introduction into our great trade that a lot of young men and women get, and we could not ask for a better example. Unfortunately, due to budget cuts, he's been asked to run his program on a shoestring budget (zero dollars) and, although he is adept at making meaningful learning experiences with very little, his future HVAC technicians are running low on material. I believe it is up to us as the ACCA contractors to fill that void. Mr. Rainey is requesting supplies, so please look for him and his students at the Air Show and see how you can facilitate getting some material to his program. If you're unable to find him there, please email Pam and she will be more than willing to share the program's wish list.

See you at the Air Show,

Tony

Associate Distributors - Palm Beach County

Advanced Work Van, Riviera Beach	561-657-0406
Arco Supply, Lake Worth	561-586-3331
Baker Distributing, Boynton Beach	561-806-7075
Baker Distributing, West Palm Beach	561-848-1416
Carrier Enterprise, West Palm Beach	888-827-3352
Economic Electric Motors, West Palm Beach	561-683-6262
Gemair Distributors, West Palm Beach	561-842-6311
Goodman Distribution SE, Inc., West Palm Beach	561-616-9466
Johnstone Supply, West Palm Beach	561-689-3366
Refricenter, West Palm Beach	561-689-8075
Trane Company, West Palm Beach	561-683-3306
Tropic Supply, West Palm Beach	561-684-3997

Palm Beach Air Conditioning Contractors Association (PBACCA) is an independent association serving the needs of the HVACR industry in Palm Beach County. PBACCA is not affiliated with the national group Air Conditioning Contractors of America (ACCA). The mission of PBACCA is to assist and better enable PBACCA members to acquire, serve, and satisfy their customers.



We are excited to announce a change in venue. We have chosen the beautiful
“The Beach Club” in Lake Worth Beach.

At their outdoor Tiki.

Program Speaker: James Janka

Carrier Enterprise

Sub-Distribution Business Development

2023 Regulatory Changes

*Overview of ARI change in how units are rated, Minimum SEER Requirements,
Sell through of old product.*

Reservations are required

Reservation deadline Monday April 4th, 5:00pm

Thursday, April 7th “The Beach Club”

One 7th Avenue North, Lake Worth, Fl. 33469

5:30 p.m. Check-in 6:30 p.m. meeting start’s

No cost for meeting

Everyone will be ordering from the menu and paying for themselves

RSVP to Pam at priple@pbacca.org

Would you like to sponsor a General Meeting?

\$250 Meeting sponsor / spotlight (includes 2 attendees and 5 minute introduction at the podium)

Contact Pam for more information: priple@pbacca.org or 561-585-3880

TECHNICIAN'S CORNER

AIR FLOW MEASUREMENT - The Heat Rise Method

By Kelly McCann

Airflow is a critical component of the HVAC system. Air is the medium in which we most commonly deliver BTU's. It's often said that we cannot properly charge a system without correct airflow. If we get the refrigerant charge incorrect; we cannot deliver the correct BTUH and the system will not keep the space comfortable. It will cost more to operate by increasing the run time and most importantly we will not have delivered what we promised to our clients. Technicians have a few options to measure airflow:

- The Heat Rise Method
- Traverse the duct, converting feet per minute into cfm
- Use a Flow Hood to measure individual drops
- Measure the total external static pressure (TESP) compared the OEM's published fan table.

A properly trained technician will have all these methods at their disposal and use the appropriate method as the application warrants.

In this article I'd like to highlight the heat rise method. To get started we want make sure we have the right tools. A quick note; you want to have the best tools you can. Sometimes the "cheapest" is just that, cheap but not reliable. We need to trust our tools and keep them in good working condition. Remember the adage, "tools make the technician." The tools required for this task are a multi meter, amp clamp, digital thermometer and a calculator. The one thing to remember about this method is that we are measuring the temperature rise in the heat mode which means we are measuring the heating airflow. This is important to understand the cooling and heating airflow are typically different. A work around for this is to switch the fan speed for heat and cool for the test. Just remember to reset the fan speeds after the test. The formula is **BTUH Output ÷ (TD * 1.08)** with the 1.08 as an altitude correction factor (ACF). In our little slice of paradise, Palm Beach County, we are using the ACF of 1.08 since we are basically at sea level (less than 1,000' altitude).

For our example we will use the following measurements:

- 107° supply air temp
- 74° return air temp
- 235 volts
- 59 amps

Step 1: Turn the air handler on, in the heat mode. Let it operate and come up to temperature. Insert your temperature probe into the supply plenum (away from a direct line of site to the heater). Measure the supply air temperature, then measure the return air temperature. Record these.

Step 2: Measure and record the actual voltage and amp draw to the heater (making certain you're only measuring the heater amp draw, not the heater *and* fan). To find the BTUH output we multiply volts x amps x 3.413.

Step 3: Input the collected data into the formula. The top of the formula is BTUH output (235 x 59) x 3.413. Reduced is, 13,865 x 3.413 = 47,321. The bottom of the formula is (107° - 74°) x 1.08. Reduced is, 33 x 1.08 = 35.6.

Now the formula looks like this: 47,321 ÷ 35.6 which equals 1,329 cfm. This cfm will most likely not equal 400 cfm per ton; however, that 400 cfm per ton is a nominal value. If your results are between 350 – 450 cfm per ton your airflow is generally acceptable. If the measured airflow is outside these parameters you will need to troubleshoot a little more.

I hope this information provides another tool for your "toolbox." Stay tuned to the PBACCA Plenum for more interesting tips and tools of our trade!

TECHNICAL TRAINING!

“PROPER AIR CONDITIONING SYSTEM DESIGN TECHNIQUES”

An updated, comprehensive introduction to air flow principles and proper air flow issue diagnosis
This class is suitable for both technicians and contractors!

DATE: Thursday MARCH 24, 2022 8:00 AM TO 4:00 PM

**SOUTH FLORIDA FAIR GROUNDS
9067 SOUTHERN BOULEVARD
WEST PALM BEACH, FLORIDA 334011
REGISTER NOW-LIMITED SEATING!
CEU CREDITS FOR CLASS
ACCA MEMBERS--\$150.00
NON-MEMBERS-\$170.00**

PRICE INCLUDES COFFEE AND PASTRIES

PRESENTED BY PATRICK S. MESMER

FLORIDA AIR CONDITIONING CONTRACTORS ASSOCIATION

FOR REGISTRATION CONTACT PATRICK S. MESMER AT 1(561)246-8542

pmesmer@outlook.com



**PALM BEACH AIR CONDITIONING
CONTRACTORS ASSOCIATION INC.**

CONTRACTORS!

***WANT ALL FOURTEEN OF YOUR
CEU CREDITS TAKEN CARE OF
WITH ONE GREAT TRAINING
SESSION?***



**PALM BEACH AIR CONDITIONING
CONTRACTORS ASSOCIATION INC.**

TWO DAY TRAINING SESSION

DAY #1 - TECHNICAL TRAINING!

“PROPER AIR CONDITIONING SYSTEM DESIGN TECHNIQUES”

An updated, comprehensive introduction to air flow principles and proper air flow issue diagnosis
This class is suitable for both technicians and contractors

DATE: Thursday March 24, 2022 8:00 AM TO 4:00 PM

DAY #2 - Will offer several required classes such as:

“INTRODUCTION TO OSHA”

“CONTRACTOR BUSINESS PRACTISES”

“UNDERSTANDING WORKER’S COMPENSATION”

“CHAPTER 455”

**“ADVANCED ENERGY CODE-CHANGES IN THE 7TH EDITION (2020) FLORIDA
.....BUILDING CODE, ENERGY CONSERVATION”.....**

DATE: Thursday March 24, Friday March 25, 2022

TIME: 8:00 am TO 4:00 pm

**WHERE: South Florida Fair Grounds
9067 Southern Boulevard West Palm Beach, FL 33411**

*****Includes coffee and pastries*****

REGISTER NOW-LIMITED SEATING!

MEMBERS--\$280.00 BOTH DAYS

NON-MEMBERS-\$320.00 BOTH DAYS

PRESENTED BY PATRICK S. MESMER

**FLORIDA AIR CONDITIONING CONTRACTORS ASSOCIATION
FOR REGISTRATION CONTACT: PATRICK S.**

MESMER AT 1(561)246-8542

pmesmer@outlook.com

**THIS YEAR WE ARE OFFERING CONTRACTORS
14 HOUR CEU
MARCH 24th and 25th**



**Are You the Top Tech In Town?
Prove It!**



**PBACCA 1st Annual
Contractors Challenge**

Presented By
Palm Beach Air Conditioning Contractor Association
Thursday, March 24, 2022 5:00-8:30 pm
South Florida Fair Grounds

9067 Southern Blvd., West Palm Beach FL, 33411

*

Participants Registration Due by 2/25/2022 Suppliers that would like to
sponsor a challenge
Due Date and description of challenge
Due by 2/18/2022

Participants **MUST** be a Member of PBACCA in good standing in
order to compete.

Limited Sponsor Challenges
They will be on a first come basis.
You must supply all materials for you event.

*

Sponsorship Opportunities

Grand Prize Sponsor –Prize of your choice

Acknowledgment on all printed material relevant to the event
Sponsorship signage at the event

Cocktail Hour Sponsor \$1000

Acknowledgment on all printed material relevant to the event
Sponsorship signage at the event
Assist with bar at cocktail hour 4pm-5pm

Race Track Sponsor \$750

Acknowledgment on all printed material relevant to the event
Sponsorship signage at the event
Assist with running the timers at the Racetrack

Would you like to
Participate in our 1st
Annual Contractors
Challenge*

Show us your skills by
completing in 10 AC
focused challenges.

**Fastest Time
Wins!**

**EVENT
SCHEDULE**

**Contractor 14 HR. CEU
Classes**

March 24th & 25th

4:00 PM-5:00 PM
Owners and Decision
Makers Cocktail Hour

5:00 PM
Challenge Begins

8:30 PM
Show Ends

For More Information Contact
Pam @ 561.585.3880
pripple@pbacca.org
*

Palm Beach Air Conditioning Contractors Association

Proudly presents the 31st Annual....

AIR SHOW & Contractor Challenge

Thursday, March 24, 2022

Owner and Decision maker Cocktail Hour 4:00 -5:00 PM

Show and Challenge- 5:00 to 8:30 PM

The Largest Air Conditioning Trade Show of the Palm Beaches

Challenge will be held in your booth area, center of show

(See attached layout)

Challenge must be 2 or more, booths

If you will be using any type of soldering or brazing in your challenge there will be a designated area out side

____ Associate Member Trade Show Booth (10x10): 450.00 x ____ = ____

*Membership dues must be current to receive membership discount rate.

____ Non-Associate Member Trade Show Booth: \$550.00 x ____ = ____

____ Associate New Membership Dues for 2020: \$250.00 x ____ = ____

(Annual Dues Normally \$350.00)*special rate for new members only

____ Electric needed @ \$85.00 (advance order) ____ = ____

Total Amount Due ____ = ____

Company name(s) _____

Name your Challenge _____

Supplies you will be using _____

Representative(s) List all names _____

Company Address _____ City, State,

Zip _____

Phone _____ Fax _____ E-Mail _____

Upon receipt of your reservations, you will receive a confirmation letter with booth number, set up time and other misc. instructions.

PBACCA reserves the right to alter the floor plan if necessary for vehicle locations.

Please fax or e-mail Registration form pripple@pbacca.org fax 561-585-3347. Call Pam Ripple with PBACCA at 561-585-3880 for additional information. Mail payment to: PO Box 3407, Lantana FL. 33465

Signature _____

*Cancellations must be written and received a minimum of 30 days prior to show.



Palm Beach Air Conditioning Contractors Association

Proudly presents the 31st Annual....

AIR SHOW & 1st Annual Contractor Challenge

Thursday, March 24, 2022

Owner and Decision Makers Cocktail Hour 4:00 -5:00 PM

Show and Challenge- 5:00 to 8:30 PM

Contractor Registration Form

Registration is Free

Must Register by March 4, 2022

Teams 1-10 Participants

Air Show & Contractor Challenge 2021

South Florida Fairgrounds, 9067 Southern Blvd., West Palm Beach FL, 33411

Thursday, March 24, 2022 for Contractor & Decision Makers DOORS OPEN 4:00- 5:00

DOORS OPEN for everyone 5:00 to 8:30 PM

Company Name _____

Representative(s) List all names _____

Company Address _____ City, State, _____ Zip _____

Phone _____ Fax _____ E-Mail _____

Please fax or e-mail Registration form pripple@pbacca.org fax 561-585-3347. Call Pam Ripple with PBACCA at 561-585-3880 for additional information.

2022 Contractor Challenge Sponsorship

*

March 24th 2022

Sponsorship Opportunities

Grand Prize Sponsor –Prize of your choice

Acknowledgment on all printed material relevant to the event

Sponsorship signage at the event

Cocktail Hour Sponsor \$1000

Acknowledgment on all printed material relevant to the event

Sponsorship signage at the event

Assist with bar at cocktail hour 4pm-5pm

Race Track Sponsor \$750

Acknowledgment on all printed material relevant to the event

Sponsorship signage at the event

Assist with running the timers at the Racetrack

Company name _____

Sponsorship Choice _____

Company Address _____ City, _____ State, _____ Zip _____

Phone _____ Fax _____ E-Mail _____

Upon receipt of your reservations, you will receive a confirmation letter with booth number, set up time and other misc. instructions.

PBACCA reserves the right to alter the floor plan if necessary for vehicle locations.

Please fax or e-mail Registration form pripple@pbacca.org fax 561-585-3347. Call Pam Ripple with PBACCA at 561-585-3880 for additional information. Mail payment to: PO Box 3407, Lantana Fl. 33465

Signature _____

*Cancellations must be written and received a minimum of 30 days prior to show.

Palm Beach Air Conditioning Contractors Association

Proudly presents the 31st Annual....

AIR SHOW

Thursday, March 24th, 2022

Owner and Decision maker Cocktail Hour 4:00 -5:00 PM

Show and Challenge- 5:00 to 8:30 PM

The Largest Air Conditioning Trade Show of the Palm Beaches

Pre-Registration Form

COST OF BOOTHS without Challenge

____ Associate Member Trade Show Booth (10x10): 450.00 x ____ = ____

*Membership dues must be current to receive membership discount rate.

____ Non-Associate Member Trade Show Booth: \$550.00 x ____ = ____

____ Associate New Membership Dues for 2020: \$250.00 x ____ = ____

(Annual Dues Normally \$350.00)*special rate for new members only

____ Electric needed @ \$85.00 (advance order) ____ = ____

Total Amount Due ____ = ____

Air Show 2022

South Florida Fairgrounds, 9067 Southern Blvd., West Palm Beach FL, 33411

Thursday, March 24, 2022 DOORS OPEN for All 5:00 to 8:30 PM

Application for Exhibitor Booth

Company Name _____

Representative(s) List all names _____

Company Address _____ City, State, Zip _____

Phone _____ Fax _____ E-Mail _____

Please print my booth identification sign as follows:

Review the included Floor Plan and indicate 3 choices of location for your booth (1) ____ (2) ____ (3) ____

We ask that you bring (1) door prize per booth purchases. Total of 2 per company.

A 6' skirted table, two chairs, trashcan, pipe and draping and a small identification sign are included.

Additional tables will be available by ordering directly from Show Management, the pipe and drape supplier. An ordering package will be sent to your company to review their services.

Do you need electricity? ____ Please note that there will be a charge of \$85.00 for electricity.

There will be no forklifts available unless preordered. Any special requests should be made with our office before the day of the show.

Upon receipt of your reservations, you will receive a confirmation letter with booth number, set up time and other misc. instructions.

PBACCA reserves the right to alter the floor plan if necessary for vehicle locations.

Please fax or e-mail Registration form pripple@pbacca.org fax 561-585-3347. Call Pam Ripple with PBACCA at 561-585-3880 for additional information. Mail payment to: PO Box 3407, Lantana FL. 33465

Signature _____

*Cancellations must be written and received a minimum of 30 days prior to show.

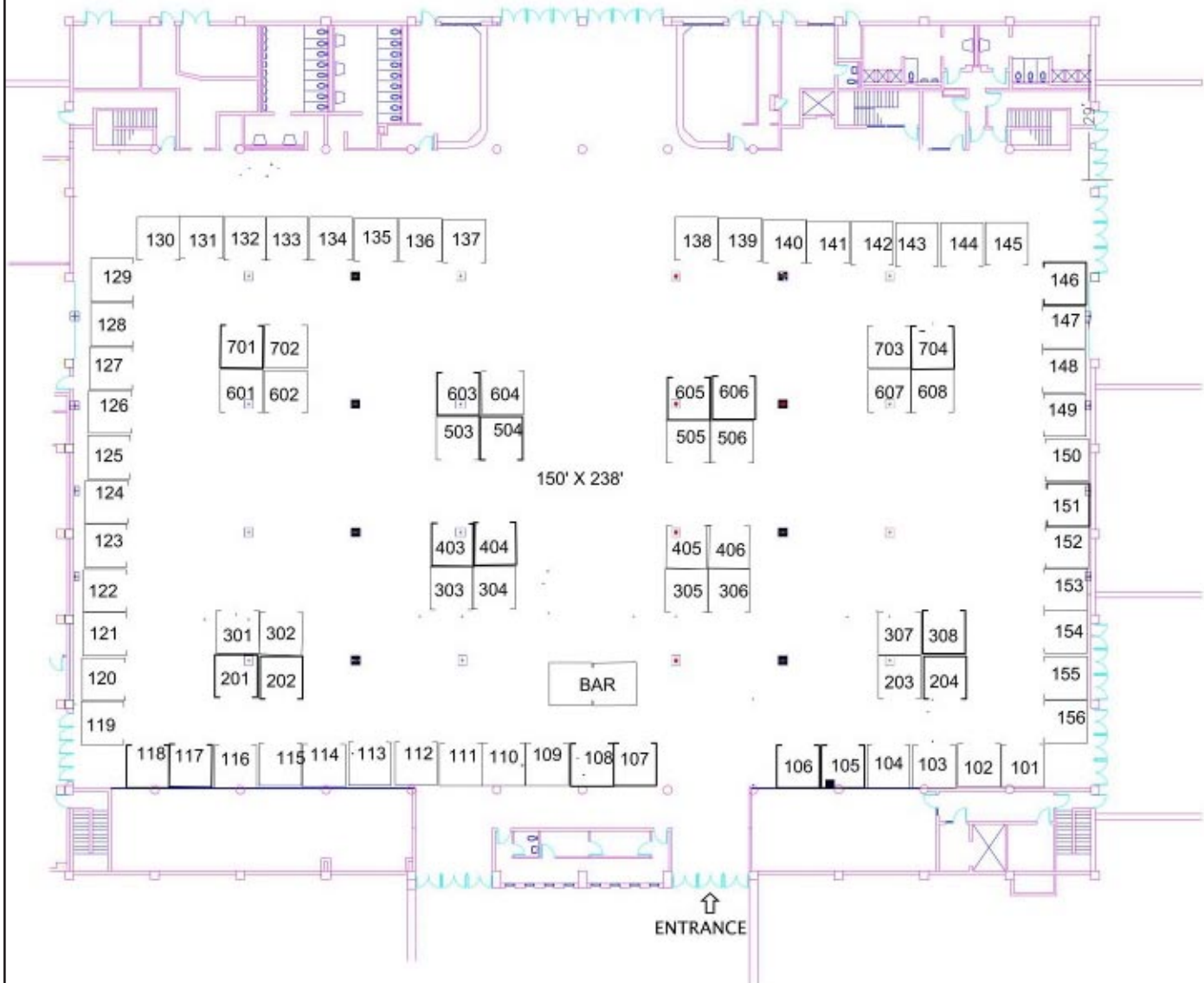
Palm Beach Air Conditioning Contractors Association AIR SHOW 2022

March 24, 2022

92- 10' X10' BOOTHS

2 of the challenges will be held outdoors

SOUTH FLORIDA FAIRGROUNDS
Expo West



□ ELECTRICAL OUTLETS = 110

■ ELECTRICAL OUTLETS = 3-Phase



PBACCA PRE Show for Contractors...Owners/Decision Makers

Please accept our special invitation to *Air Show 2022, The Largest Air Conditioning Trade Show in Florida*

PBACCA will be Hosting a cocktail hour prior to the opening of the 31st annual air show.

Two decision makers from your company are invited to join attending vendors for PBACCA pre show.

Held at the South Florida Fair Ground Expo Center, 9067 Southern Blvd., West Palm Beach
Tuesday, March 24th from 4:00 p.m. to 5:00 p.m.

AirShow 2022/ Contactor Challenge promises to be our most exciting trade show yet.

So don't miss this great opportunity to have one on one time with vendors and exhibit new products prior to the opening of the show.

RSVP to priple@pbacca.org or 561-585-3880
By Friday March 10th



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www.arcosupply.com

Fax: 561-586-3331



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Everything to **TEST, TREAT & PREVENT** in one place.

DON'T MISS ANOTHER OPPORTUNITY TO GROW YOUR BUSINESS.

Tropic Supply
WEBINAR

MOTOR TRAINING



Tuesday, March 22, 2022
8:00 am - 9:00 am
Zoom Webinar



Class Description:

Join Tod Sutherland from Tropic Supply for an overview of replacement motors. This course will cover:

- The three types of ECM motors
 - Constant Torque
 - Constant Airflow
 - Constant Speed
- Using Evergreen Motors for OEM replacement
- How to stock your truck with just a few motors to cover 90% of all applications

Scan the QR Code
Below to Register:



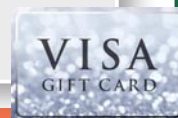
Pro Partner Education Credit:

Earn one (1) hour of continuing education credit by successfully completing this class.



Webinar Perk:

Win one of four \$25 Visa gift cards during this webinar! Simply be the first to correctly answer one of four questions asked throughout the presentation.



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HVAC SERVICE PARTS

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MEQ

marathon

Lau



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N Miami
305-651-0311

Pompano Beach
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Myles' Electric
772-283-1633

WPB
561-683-6262
Doral
305-471-0196

Davie
954-916-0099
Ft. Myers
305-417-0196

Headquarters
Pompano Beach
954-545-9500
www.economicmotor.com

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(561) 806-7075

West Palm Beach
1731 Old Okeechobee Rd.
(561) 848-1416

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772-879-7755

Offering a multitude of products and catering to all your HVAC needs while serving 6 counties (Palm Beach, Martin, St. Lucie, Okeechobee, Indian River and Brevard) and offering both residential and commercial HVAC equipment. As well we offer equipment consignments to better serve you.

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Your Energy Expert

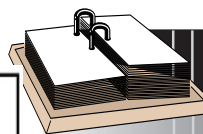
- Manual J Load Calcs
- Manual N Light Commercial Load Calcs
- Energy Calcs - Residential and Commercial
- Manual D Duct Design
- Duct Leakage and Duct Smoke Testing
- Blower Door Building Leakage Testing

Prompt and Professional

Bruce@EnergyHT.com

561-459-0242

www.EnergyHT.com



Events Calendar

Palm Beach Air Conditioning Contractors Association, Inc.

2022 CALENDAR of EVENTS

- Mar 24 **31st Annual Airshow** - 5:00 p.m. - 8:30 p.m.
South Florida Firgrounds
Contractor cocktail hour 4:00 p.m. - 5:00 p.m.
- Mar 3 **Board Meeting** - 4:30 p.m.- **Zoom**
- Mar 24&25 **14 hour CEU Classes**
South Florida Firgrounds
- April 7 **General Meeting** - 5:30 p.m.- "The Beach Club"
One 7th Avenue North, Lake Worth, FL 33469
- May 5 **Board Meeting** - 4:30 p.m.- **Zoom**
- June 2 **General Meeting** - 5:30 p.m.- TBD
- June 9 **30th Annual High-E-Fishin-Sea Captains Meeting** -
Rafiki Tiki 6p.m. - 8p.m.
- June 11 **30th Annual High-E-Fishin-Sea Tournament** -
Rafiki Tiki 4p.m. - 6p.m..
- July 7 **Board Meeting** - 4:30 p.m.- **Zoom**

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Another Reason to Smile

You Dummy You

A young ventriloquist is touring Norway and puts on a show in a small fishing town.

With his dummy on his knee, he starts going through his usual dumb blonde jokes.

Suddenly, a blonde woman in the fourth row stands on her chair and starts shouting, "I've heard enough of your stupid blonde jokes. What makes you think you can stereotype Norwegian blonde women that way?"

What does the colour of a woman's hair have to do with her worth as a human being?

It's men like you who keep women like me from being respected at work and in the community, and from reaching our full potential as people.

Its people like you that make others think that all blondes are dumb!

You and your kind continue to perpetuate discrimination against not only blondes, but women in general, pathetically all in the name of humour!"

The embarrassed ventriloquist begins to apologize, and the blonde interrupts yelling,

"You stay out of this! I'm talking to that little



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**For more information on EPA testing
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**OUR MISSION: To assist and better enable
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The next time you have an opening for a technician, call the local Apprenticeship office at 561-262-7523. They can help you find a qualified apprentice to hire and enroll in the local PBACCA sponsored Apprenticeship Program offered at Palm Beach Community College. You'll be sure your employee is being taught the right skills and acquiring the training to become a productive journey man.

*Another way
PBACCA serves you!*