



Palm Beach Air Conditioning  
Contractors Association, Inc.

# the plenum

SEPTEMBER 2022

VOL. 37 • NO. 9

## 2022 Florida Air Conditioning Apprenticeship Graduation



**2** President's  
Perspective

**3** General  
Meeting

**4** Technicians  
Corner

**5-7** 20th  
Annual  
Golf  
Tournament

**8** 2022  
Graduates

**9-10** Casino  
Night!!

**11** Instructors  
Needed

**14** Beat  
The  
Heat

**18** Events  
Calendar

### Graduate of Year, Amanda Gaita



Aileah Ensley, Steve Sparks, Rhonda Beeler, Amanda  
Gaita, and Peter Montana

This year 29 students graduated. They completed the four year program by dedicating two nights per week to the Florida Air Conditioning Apprenticeship Association (FACAA) Program. The celebration was held on August 5th in conjunction with the Palm Beach Air Conditioning Contractors Association (PBACCA) August General Membership Meeting. The graduates, their instructors, employers, friends, families and other industry members attended the event.

The Graduation was held at The Beach Club lake Worth beach, Florida. PBACCA President Tony Kiser, and FACAA Committee Members hosted the meeting. The evening began with Palm Beach Air Conditioning Contractors Association General Membership Meeting.

President Kiser then introduced FACAA Program Director Steve Sparks.

Steve congratulated the students for their commitment, and also thanked their family for the sacrifices they endured the past four years.

Steve Sparks introduced the instructors. Then went on to introduce the Graduates, Steve Sparks, and Rhonda Beeler and Aileah Ensley presented them their certificates, and a \$50 gift certificate from Tropic Supply.

Mr Sparks then announced Amanda Gaita as the Graduate of the Year. He presented her with a plaque and \$250, sponsored by Peter Montana of HVAC Insider

With the help of all the instructors and coordinators it has become one of the most successful HVAC programs in Florida.

### SPECIAL THANKS TO

HVAC Insider

Tropic Supply

Today's A/C News

Apprentices & their families

All supporting contractors

**Another  
way  
PBACCA  
Serves You!**

**OCT 6, 22**

**PBACCA Presents**  
**GENERAL MEETING Thursday, October 6, 2022**  
**8th Annual Food Drive**

Call Pam at **561-585-3880**

**OCT 6, 22**



Palm Beach Air Conditioning  
Contractors Association, Inc.

## --PBACCA 2022 OFFICERS--

**President: Tony Kiser**  
EDS Air Conditioning & Plumbing  
(561) 586-7090 • Cell (561) 628-8084  
akiser@EDSAirconditioning.com

**President Elect: Robin Worrell**  
State Energy Heating & Air  
(561) 688-6264 • Cell (561) 795-1130  
stateenergy@aol.com

**Vice President: Kelly McCann**  
CMI Air Conditioning & Electric  
(561) 844-1004 • Cell (561) 644-5668  
kelly@cmiac.com

**Secretary/Treasurer: Steven Castillo**  
Robert R McGill Air Conditioning  
(561) 588-2630 • Cell (561) 629-0707  
stevencastillo@mcgillac.com

**Director: Sean Caplan**  
EDSAir Conditioning & Plumbing  
(561) 586-7090 • Cell (561) 601-6931  
SCaplan@edsairconditioning.com

**Director: Arturo A. Alba, Jr.**  
ARCO Supply  
(561) 586-3331 • Cell (561) 436-7881  
arturoalba@arcosupply.com

**Director: John Riley**  
Al Packer Ford-Lincoln  
(561) 689-6550 x206 • Cell (561) 818-5424  
jriley@alpackerford.com

**Director: Daryl Sholar**  
(561) 753-2575 • Cell (561) 685-6309  
dsholar@wellingtonfl.gov

**Director: Carissa Duemig**  
Fund-Ex Solutions Group  
(954) 780-6676 • Cell (954) 650-3429  
cduemig@fundexsolutions.com

**Director: Rob Mayhew**  
Tropic Supply  
(561) 684-3997 • Cell (561) 703-8354  
Rob.Mayhew@tropicsupply.com

**Director: Tom OConnor**  
Johnstone Supply Ware Group  
(561) 689-3366 • Cell (561) 345-1517  
thomasOConnor@johnstonewaregroup.com

**Past President: Jim Pickard**  
CMI Air Conditioning & Electrical  
(561) 844-1004 x118 • Cell (561) 644-5623 •  
jim@cmiac.com

**Executive Director: PAM RIPLE**  
585-3880 • Fax-585-3347  
e-mail: pripple@pbacca.org

**LEGAL COUNCIL: John Hockin - Linkhorst & Hockin, P.A.**  
(561) 626-8880

**FINANCIAL ADVISOR: Donna M. Sotillo, CPA**  
Sotillo & Company • (561) 547-5730

# President's Perspective



Tony Kiser

## Greetings HVAC community!

It seems the summer months have flown by and Labor Day is upon us. For most of us, this equates to a long weekend, barbecues, and extra time spent with family and friends. The historical value of Labor Day was meant to celebrate the American worker, the daily laborers whose efforts contributed to our standard of living. I cannot think of anyone more appropriate to celebrate this Labor Day than those in the HVAC-R industry. It is our work that keeps families cool in their homes, food refrigerated in restaurants, and chillers running in office buildings. I hope you find some time to relax over the holiday weekend, and, if you are that lucky individual to be on call this Labor Day, remind yourself of the importance of the work you are doing that helps others to live, work, and play in comfort.

As we approach the official start of autumn later this month, it seems our sweating summer pace has yet to slow. It takes perseverance to push through these last few weeks of exceptionally high temperatures and even more to do it with a positive attitude. They say that attitude is contagious and will spread quickly around our places of business, so let's all do our best to wear a smile and a can-do attitude so we finish out the summer heat on a high note.

If you haven't already, be sure to mark your calendar for our remaining PBACCA events in 2022:

- General meeting at the Beach Club in Lake Worth Beach on October 6
- Golf tournament at the Wellington National Gold Club on November 18
- Casino Night at the Beach Club in Lake Worth Beach on December 1

I look forward to seeing you all throughout the upcoming months at these awesome networking and community-building events.

In unity

Tony

## Associate Distributors - Palm Beach County

Advanced Work Van, Riviera Beach	561-657-0406
Arco Supply, Lake Worth	561-586-3331
Baker Distributing, Boynton Beach	561-806-7075
Baker Distributing, West Palm Beach	561-848-1416
Carrier Enterprise, West Palm Beach	888-827-3352
Economic Electric Motors, West Palm Beach	561-683-6262
Gemair Distributors, West Palm Beach	561-842-6311
Goodman Distribution SE, Inc., West Palm Beach	561-616-9466
Johnstone Supply, West Palm Beach	561-689-3366
Refricenter, West Palm Beach	561-689-8075
Trane Company, West Palm Beach	561-683-3306
Tropic Supply, West Palm Beach	561-684-3997

Palm Beach Air Conditioning Contractors Association (PBACCA) is an independent association serving the needs of the HVACR industry in Palm Beach County. PBACCA is not affiliated with the national group Air Conditioning Contractors of America (ACCA). The mission of PBACCA is to assist and better enable PBACCA members to acquire, serve, and satisfy their customers.



## **PBACCA General Meeting And 8th Annual Food Drive**

**October 6, 2022**

**“The Beach Club” in Lake Worth Beach.**

**Program Speaker: PZB-Building Division Director Doug Wise**

### **“What does the future hold for contractors and Permitting Process?”**

Doug has been instrumental in making the Process of permitting in the county less burdensome with the decal program and Video inspections. He will be going over what he thinks the future holds for contractors and permitting. With open discussion and Q&A

**Reservations are required**

**Reservation deadline Monday October 3, 5:00pm**

**Thursday, October 6 “The Beach Club”**

**One 7<sup>th</sup> Avenue North, Lake Worth, Fl. 33460**

**5:30 p.m. Check-in 6:30 p.m. meeting start's**

**No cost for meeting**

**Everyone will be ordering from the menu and paying for themselves**

**RSVP to Pam at [priple@pbacca.org](mailto:priple@pbacca.org)**

### **Would you like to sponsor a General Meeting?**

**\$250 Meeting sponsor / spotlight (includes 2 attendees and 5 minute introduction at the podium)**

**Contact Pam for more information: [priple@pbacca.org](mailto:priple@pbacca.org) or 561-585-3880**



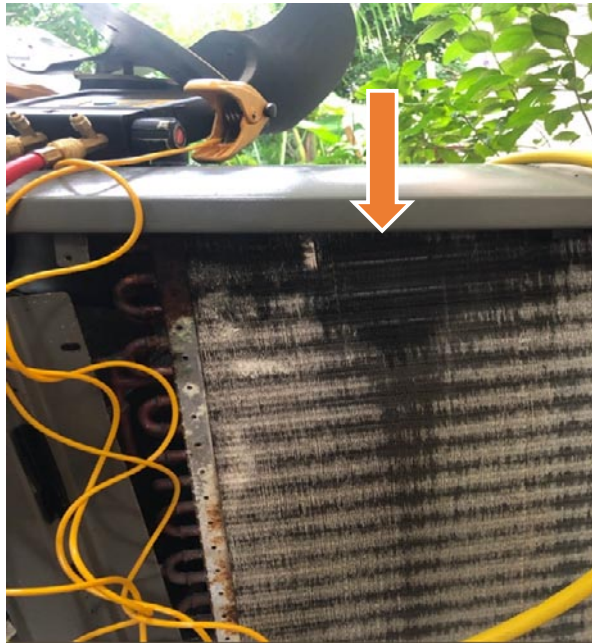
# TECHNICIAN'S CORNER

## LEAK DETECTION

By Kelly McCann

Today we are facing equipment and parts availability issues like we have never seen before. It is becoming more important now to find and repairs leaks. If replacement parts are not available and it's not time for the owner to replace the system - it may be time to hone up on our repair skills. In this month's article we'll discuss how proper leak detection helps us make refrigerant circuit repairs.

First comes diagnosis; let's be sure we are not going down the rabbit hole by chasing a leak that's not there.



When you diagnose a system and see low pressure don't automatically assume "low gas." Check the subcooling and superheat. Remember to check both values even though it may have a TXV. Subcooling is used for charging; however, we use superheat to check txv and coil performance. After you have confirmed the low pressure is not due to a restriction etc... the first tool you should use is your eyes. Do a visual inspection, do you see an oil stain on the coil [as seen in the image] or at a braze joint? If the system is void of refrigerant you can pressurize with nitrogen then look and listen for an obvious leak.

If no leak is found then its time to break out the leak detector. There are many types and brands of detectors but the procedures to use them are similar. Start by warming up and calibrating your electronic detector. You should start at the top working your way down, remember refrigerant is heavier

than air. Start your run over the likely spots: end bells of the coil, braze joints, fittings and flare fittings. Be cautious in the area around the service valves. Some techs fall into the "it's the Schrader valve" trap; that's not always the case. Keep your sensor moving slowly across the section you are searching? Leak detection becomes more of an art as you develop your strategies and procedures. It all comes with practice, keep it slow and be patient. Depending on the type of detector (ultrasonic types) it may be more critical to keep the sensor moving. When you get a light or sound indicating a presence of refrigerant its time to pinpoint the leak. Change the sensitivity level on your detector or switch to soap bubbles to further pinpoint the leak. It may be necessary to move some of the aluminum fins out of your way. Next is the part where it may be a departure from previous thinking. In the past, when we've found a leak we think; time to change the "coil" without really pinpointing the leak. We will need a precise location to make a repair. Once located, clean the area and make the repair. Aluminum coils can be repaired as well, if you have not learned how to repair aluminum its nothing to be intimidated by. Although, it does require some instruction and practice but it can be repaired. Depending on the leak location and type you may or may not be able to repair but I believe it's worth the effort to get our clients cooling again. Some types of leak are not easily repairable; if you run across an "ants nest or champagne" leak it may be too extensive to repair.

If you cannot locate a leak with the two methods above you may need to do an isolation test, maybe the leak is in the lineset or somewhere you cannot access with a leak detector. As always make certain you are taking care of your tools, keep you leak detector clean, calibrated and serviceable. Replacing the sensor element and batteries as required. Please stay safe and hydrated!

***Palm Beach Air Conditioning Contractors Association is excited to announce that their Twentieth Annual Golf Tournament will Be held at the Beautiful Wellington National Golf Club, Wellington, Florida  
On Friday, November 18 2022, 1:00 p.m.***



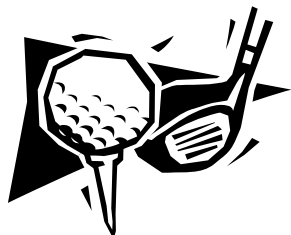
***Wellington National Golf Club is the proud host of a 2021 Puerto Rico Open Golf Championship Qualifier, a 2021 Honda Classic Qualifier, and in 2022 will host a U.S. Open Regional Qualifying site as well.***

***Wellington National Golf Club is an Exclusive Member's only golf and country club that features an award-winning golf course Designed by the legendary Johnny Miller. We are truly honored to have them host our 20th Annual Tournament.***

***The 4-man scramble will start the day with a complimentary Box lunch during check-in, SHOTGUN START at 1:00 p.m., drinks will be provided on the course, a Barbeque Dinner and award ceremony will immediately follow the tournament at Wellington National Golf Club Ballroom. Additional Dinner tickets can be purchased from PBACCA. In addition, there will be trophies for 1st, 2nd, & 3rd place and prizes for the longest drive, straightest drive, closest to the pin, and more!***

***Sign your team up now! Treat your friends, business associates, or your employees to a day of fun! It is suggested that you register early because this tournament will be a sell-out with a waiting list.***

***Contact Pam with any questions regarding the tournament  
561-585-3880 or [priple@pbacca.org](mailto:priple@pbacca.org)***



## PBACCA's 20<sup>th</sup> Annual Golf Tournament

Palm Beach Air Conditioning  
Contractors Association

### WHERE

Wellington National Golf Club... 400 Binks Drive Wellington, FL 33414

### WHEN

*Friday, November 18th 2022*

1:00 p.m. Shotgun Start Scramble

- Box Lunch at check in (11:30 p.m. check in)
- Drinks provided on the course
- Trophy and Prizes for 1<sup>st</sup>, 2<sup>nd</sup> & 3<sup>rd</sup> place
- Prizes for longest drive straightest drive, closest to pin and more!
- Raffle prizes for everyone!
- FREE Barbecue Dinner included with green fees to be held at **Wellington National Golf CLUB Ballroom.** (Sponsorships still available)

**The Awards Ceremony:** After you finish, join us for the awards banquet at Wellington National Golf Club Ballroom. We will serve barbecue chicken, burgers, and hot dogs, slaw, potato salad, beans and more! Your family and friends are welcome to join for the awards ceremony and dinner.

Friday, November 18th  
Wellington National Golf Club

Company \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ St \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Shirt Size

Golfers

1) _____	_____	_____	S M L XL XXL
2) _____	_____	_____	S M L XL XXL
3) _____	_____	_____	S M L XL XXL
4) _____	_____	_____	S M L XL XXL

There will be \_\_\_\_ # golfers @ \$200 (if you register before Nov, 1st) or \$225.00 per person after Nov. 1st =\$ \_\_\_\_\_

Dinner Tickets Only--- \$25.00 dollars Per Person children under 6 free =\$ \_\_\_\_\_

Hole sponsorship with foursome.....\$950 (you save \$50.00) =\$ \_\_\_\_\_

**ADVANCE RESERVATIONS ARE MANDATORY FOR GOLF! TOTAL** =\$ \_\_\_\_\_

We must receive your reservation and payment before the tournament.

Send this completed form and your payment to:

PBACCA, PO Box 3407 Lantana, Fl. 33465

Phone \* 561-585-3880

**COMPLETE YOUR REGISTRATION AND FAX TO 561-585-3347**

**Or e-mail to [priple@pbacca.org](mailto:priple@pbacca.org)**

## PBACCA Twentieth Annual Golf Tournament

### Sponsorship/Volunteer

### Opportunities

We have specific sponsorships available, but will be open to other types of sponsorship suggestions. Please review the following list of opportunities, fill in the form below and mail to the specified address. Sponsorships on this list are first come-first serve basis. The earlier you confirm your sponsorship the more recognition you'll receive in future marketing.

#### Sponsorship Opportunities:

- **PLATINUM SPONSOR** **\$3000.00**
- *HATS, Golf Shirts or Coolers with you company logo*  
*Sign at Registration Table featuring Company Name and your company Logo, Hang your company banners, Listed on a sign on Beverage Cart, Listed in the Golf Flier received by players day of the tournament, Acknowledged as a Gold Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Includes a Foursome in Golf Tournament*
  - **Hat Sponsor:**
  - **Shirt Sponsor:**
  - **Lunch Sponsor:**
- **GOLD LEVEL SPONSOR** **\$2500.00**
- *Sign at Registration Table featuring Company Name and your company Logo, Hang your company banners, Listed on a sign on Beverage Cart, Listed in the Golf Flier received by players day of the tournament, Acknowledged as a Gold Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Includes a Foursome in Golf Tournament.*
  - **Breakfast Sponsor**
- **SILVER LEVEL SPONSOR -** **\$2000.00**
- *Sign at Registration Table featuring Company Name and your company Logo, Acknowledged as a Silver Level Sponsor in the Event Article printed by Trade Newspapers and The Plenum, Listed in the Golf Flier received by players day of the tournament, Includes a Twosome in Golf Tournament.*
- **GOLF HOLE SPONSOR AND FOURSOME** **\$950.00**
- \* GOLF HOLE SPONSOR---\$200.00 ea. 1'x3' sign on green and a commemorative token.
- \*\*\*Package Deal-Get a Foursome, 4-Dinner tickets and a Hole Sponsorship for \$950.00 (you save \$50.00) \*\*\*
- **DRINKS ON THE COURSE SPONSOR** **\$ 1500.00**
- **RAFFLE PRIZE SPONSOR -** **\$ 1000.00**
- **TROPHY SPONSOR-** **\$ 1000.00**
- **TV Sponsor** **\$ 700.00**
- **BALL SPONSOR-** **\$ 500.00**
- **REGISTRATION TABLE -** **\$ 200.00**
- **GOLF HOLE SPONSOR -** **\$ 200.00 ea.**
- **MULLIGAN TABLE SPONSOR -** **\$ 200.00**
- **CONTEST SPONSOR -** **\$ 250.00 each** Longest Drive, Straightest Drive, Closest to Pin, "Includes Prize" (to be announced at time of give-away)
- **RAFFLE PRIZE SPONSOR -** **Prize Donation**
- **GOODIE BAG SPONSOR -** **Items Donated for 130 Federated Insurance**

---

#### SPONSORSHIP/VOLUNTEER

Company/Product Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

PH #: \_\_\_\_\_ FAX#: \_\_\_\_\_ E-Mail: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ CITY/ST/ZIP: \_\_\_\_\_

Please check one or both of the following:

\_\_\_\_\_ I would like to volunteer to help during the tournament.  
Volunteers will get free food/beverages and one Dinner ticket!

\_\_\_\_\_ Sponsor (type of sponsorship) choice #1 \_\_\_\_\_  
If choice #1 already taken choice #2 \_\_\_\_\_

\_\_\_\_\_ Prize Donation. I would like to donate a prize(s) either for the raffle or Goodie Bag items. These are the items I will be donating \_\_\_\_\_

Send check to: PO Box 3407 Lantana, FL 33465

Contact Pam Ripple @ 561-585-3880 - fax to 561-585-3347 or e-mail [pripple@pbacca.org](mailto:pripple@pbacca.org)



## Florida Air Conditioning Apprenticeship 2022 Graduates

<i>Budly Beaubrun</i>	<i>Isaias Heredia</i>	<i>Donavin Perron</i>
<i>Timothy Davino</i>	<i>Bruce Hubbert III</i>	<i>Waldo Pierre</i>
<i>Joshua Davis</i>	<i>Shastri Jagessar</i>	<i>Jamie Purnell</i>
<i>Anderson Delgado</i>	<i>Mark Jakims</i>	<i>Charlie Resendiz</i>
<i>Andratti Duckett</i>	<i>Juan Cruz</i>	<i>Eduardo Reyes</i>
<i>Amanda Gaita</i>	<i>Jasiah Katanic</i>	<i>Edgar Santos</i>
<i>Anthony Elfring</i>	<i>Anthony Lasassa</i>	<i>Patrick Shaw</i>
<i>Yoel Garcia- Acosta</i>	<i>Shamus Moore</i>	<i>Paul Shersty</i>
<i>Cristina Gomez</i>	<i>Pete Pacheco</i>	<i>Sean Staats</i>
<i>James Harrigan</i>	<i>Akash Patel</i>	



Anthony Lasassa, Shamus Moore, Josiah Katanic, Edgar Santos, Patrick Shaw, Sean Staats, Akash Patel, Pete Pacheco, Eduardo Reyes, Paul Shersty, Andratti Duckett, and Waldo Pierre.



Joshua Davis, Amanda Gaita, Bruce Huppert III, , Budly Beaubrun, James Harrigan, Isaias Heredia



# CASINO NIGHT

and 9<sup>th</sup> Annual Toy Drive

Palm Beach Air Conditioning Contractors Association Inc.

*3<sup>rd</sup> Annual Casino Night*

*Raffles, Re-Buys No Limit*

REGISTER NOW to reserve your spot at a table!



\$100 Buy In Donation Per Person

Includes \$300 in chips, dinner ticket, and 2 drink tickets

Cocktails & light dinner 5:30pm

Games Begin 6:30pm

Thursday, December 1, 2022

The beach Club

1 7<sup>th</sup> Ave N

Lake Worth Beach, FL 33460

Raffles for many exciting prizes!

50/50 Raffle \$2/ticket

*Proceeds to benefit PBACCA and the Maury Jacobson  
Scholarship Fund*

# CASINO NIGHT

**Palm Beach Air Conditioning Contractors Association Inc.**

**3rd Annual**



Thursday, December 1, 2022  
The Beach Club  
1 7<sup>th</sup> Ave. N  
Lake Worth Beach, Fl 33460  
Registration 5:30... Games begin at 6:30pm  
Sponsorship Opportunities

**For more information**, to purchase sponsorship packages or individual tickets (\$100), or to make a donation, contact Pam Ripple 561-585-3880 or complete and return the Registration Form to [pripple@pbacca.org](mailto:pripple@pbacca.org) or fax to 561-585-3347

Event Sponsor ..... \$2,500... 1 available

- Ten (10) tickets
- Banner and sign recognition at event entrance
- Buffet dinner
- \$2,500 in chips
- Event publicity

Game Table Sponsor ..... \$1,500...2 available

- Eight (8) tickets
- Opportunity to display advertising at game table
- Buffet dinner
- \$1,600 in chips
- Event publicity

Deck of Cards Sponsor .....\$1,000...4 available

- Four (4) tickets
- Sign recognition
- Buffet dinner
- \$800 in chips
- Event publicity

Dice Sponsor ..... \$500...2 available

- Two (2) tickets
- Sign recognition
- Buffet dinner
- \$400 in chips
- Event publicity

Yes, I would like to be a Sponsor 3rd Annual Casino Night

\_\_\_\_\_ \$2500 Event Sponsor

\_\_\_\_\_ \$1500 Game Table Sponsor

\_\_\_\_\_ \$1000 Deck of Cards Sponsor

\_\_\_\_\_ \$ 500 Dice Sponsor

I would like to Purchase \_\_\_\_\_ individual tickets \$100 each includes 2 drink tickets dinner ticket and \$300 in chips

\_\_\_\_\_ I would like to donate a Raffle prize. Item: \_\_\_\_\_

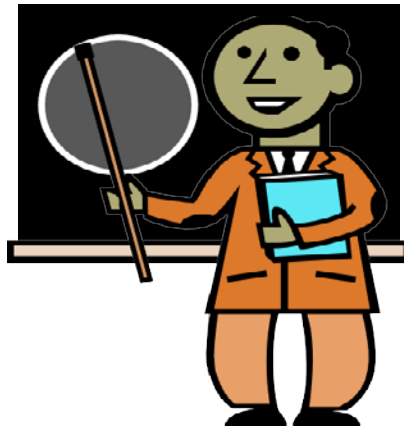
Company: \_\_\_\_\_ Address: \_\_\_\_\_

City/ST/Zip: \_\_\_\_\_ Phone#: \_\_\_\_\_ E-Mail: \_\_\_\_\_

For Registration & Sponsorship Opportunities Email: [pripple@pbacca.org](mailto:pripple@pbacca.org)

Or Call Pam Ripple ....561-585-3880 send check to:

PBACCA PO Box 3407 Lantana, FL, 33465



---

## Instructors Needed EARN ADDITIONAL INCOME

Florida Air Conditioning Apprenticeship Association (FACAA) are desperately seeking experienced Professionals to teach for the Air Conditioning Apprenticeship Program. The ideal candidates will be teaching on Monday and Wednesday evenings at Palm Beach State College, Lake Worth Campus from 6:30 – 9:30 pm.

Chuck Shaw Technical Campus  
4260 Westgate Ave, West Palm Beach  
From 6:30 – 9:30 pm.

Interested and experienced candidates can call  
Steve Sparks,  
FACAA 561-262-7523.



# IT WORKS

People read our inserts. Try **INSERT ADVERTISING** in **The Plenum**, the official monthly newsletter of Palm Beach Air Conditioning Contractors Association. Every time you run an ad in **The Plenum** you'll reach over 1200 air conditioning and heating related business owners.

Insert a one page flyer into **The Plenum**. Advertisers may provide a colorful, eye catching, creative ad sheet for only \$200, a fraction of the cost of a full page ad in **The Plenum**. Inserts are the perfect solution for those companies that only want to advertise once or twice a year. You provide the ad and we do the rest.

For more information, call Pam Ripple with PBACCA at 561-585-3880.

## Turn Your Life's Work into a Proud Legacy

Let Federated Insurance  
help you prepare for the next  
stage of life with business  
succession and estate  
planning support.

**FEDERATED**  
INSURANCE 



**It's Our Business to Protect Yours®**

Scan to read about the  
latest life and disability  
insurance topic impacting  
business leaders.



#### Commercial Insurance

Property & Casualty | Life & Disability Income

Workers Compensation

Business Succession and Estate Planning | Bonding

**Federated Mutual Insurance Company and its subsidiaries\*\***

[federatedinsurance.com](http://federatedinsurance.com)

22.07 Ed. 12/21 \*View A.M. Best Rating Guide information at [www.ambest.com](http://www.ambest.com).

\*\*Not licensed in all states. © 2020 Federated Mutual Insurance Company



Palm Beach Air Conditioning  
Contractors Association, Inc.

**PALM BEACH AIR CONDITIONING  
CONTRACTORS ASSOCIATION**  
PO Box 3407 Lantana, FL 33465

**ADVERTISING AGREEMENT**

Company Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ City/ST/Zip \_\_\_\_\_

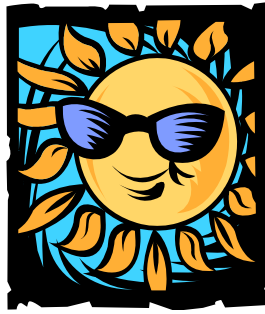
Phone \_\_\_\_\_ FAX \_\_\_\_\_ Email \_\_\_\_\_

Signature \_\_\_\_\_

AD SIZE	1 X	3 X	6 X	12 X	TOTAL
1/8 page	\$ 77.50	\$192.50	\$ 350.00	\$ 540.00	_____
1/4 page	\$125.00	\$315.00	\$ 550.00	\$ 900.00	_____
1/2 page	\$200.00	\$500.00	\$ 850.00	\$1300.00	_____
Full Page	\$350.00	\$850.00	\$1450.00	\$2500.00	_____

Please select your ad size and the length of time you wish to run your ad. Unless otherwise requested, your company will be invoiced quarterly. Mail or fax this Advertising Agreement to:

PBACCA  
PO Box 3407 Lantana, Fl. 33465  
Phone (561) 585-3880 FAX (561) 585-3347  
[prippl@pbacca.org](mailto:prippl@pbacca.org)



## **“BEAT THE HEAT” MEMBERSHIP SPECIAL**

**Until December 31, 2022: Join PBACCA now for 2022  
Membership and receive 2023 FREE**

**PBACCA is looking for new contractor or associate members and is offering an attractive incentive to bring them in. PBACCA has launched a “Beat the Heat” membership discount campaign. Until December 31, 2022, the association is offering 2023 membership year FREE when you join as a 2022 member. You pay only the 2022 annual membership dues of \$300.00 (contractor) or \$350.00 (associate).**

**We know that there are hundreds of HVAC/R contractors in the Palm Beach County area, many of who already belong to our association. There are also many contractors who probably have thought about joining, but did not know if they would like it. This “Beat the Heat” membership discount allows you to try out the PBACCA membership...with all its benefits for a very small investment.**

***This offer is only available to first-time contractor/associate applicants and membership applications must be received by December 31, 2022. For additional membership information, call Pam Ripple at 561-585-3880. Or go to our web-site [www.pbacca.org](http://www.pbacca.org)***





# HVAC VANS AVAILABLE!



VEHICLES



GRAPHICS

UPFITS



FINANCING



NATIONWIDE  
DELIVERY



## 2022 PROMASTER, PROMASTER CITY, TRANSIT, TRANSIT CONNECT, AND SPRINTER VANS

- NATIONWIDE DELIVERY
- WRAP AND UPFIT INCLUDED
- FLEXIBLE FINANCING & LEASE OPTIONS

## IN STOCK!

*Contact Us For Details!*

**AGSFLEET.COM**

**INFO@AGSFLEET.COM** **833.VAN.4YOU**



## Arco Supply & Johns Manville A Winning Combination!



### Duct Board Fabrication Service We will cut 1" - 1.5" Duct Board

Arco Supply will optimize your take off on our computer and will cut, repack and deliver the board in order to save you time and money!

### Arco Supply, Inc.

Refrigeration and Air Conditioning Equipment & Supplies

Phone: 561-586-3331

[www.arcosupply.com](http://www.arcosupply.com)

Fax: 561-586-3331

# OPEN HOUSE



**Tuesday October 18th**  
**Dania Beach**

3224 SW 30th Avenue  
954-971-8070



[JohnstoneWareGroup.com](http://JohnstoneWareGroup.com)

Training  
10 - 11:30am

Delicious  
BBQ Lunch  
11am - 1pm

Terrific  
Door Prizes  
& Give-aways

Over 30 Vendor  
Representatives





**cps**<sup>®</sup>



**WHAT YOU'LL SEE:**

- How the IAQPRO Smart Air indoor air quality meter works and the benefits to a technician.
- The ins and outs of the VP6D Pro-Set 6 CFM Vacuum Pump, the MT2H7P5 Pro-Set Working Man Manifold and Gauge Set and the VG200 Digital Vacuum Gauge.
- Vacuum pump tips and tricks.
- The benefits of using the LS2 Leak-Detector.

**SEPTEMBER CPS MONTHLY PROMOTION:**

Purchase a VP6D and/or a VG200 during the month of September to save 10% instantly.

**Wednesday, Sept. 21, 2022**

**8:30 am - 11:00 am**

**T-5 West Palm Beach  
Resource Center**

1880 Old Okeechobee Rd.  
West Palm Beach, FL 33409  
561.684.3997

**Tuesday, Sept. 20, 2022**

**8:30 am - 11:00 am**

**T-6 Fort Pierce  
Resource Center**

903 South Market Ave  
Fort Pierce, FL 34982  
772.465.4707

**Thursday, Sept. 22, 2022**

**8:30 am - 11:00 am**

**T-9 Delray Beach  
Resource Center**

1203 Poinsettia Drive  
Delray Beach, FL 33444  
561.279.2710

**CONTACT YOUR COUNTER SALES PROFESSIONAL FOR MORE INFORMATION.**

# NOW OPEN SATURDAYS

Your local Baker Sales Centers are now open Saturdays!  
Check Bakerdist.com or the HVAC/R Contractor Assist App for exact hours.

Baker is proud to serve the Palm Beach Community  
at the following locations:

**Boynton Beach**

1827 Corporate Dr.  
(561) 806-7075

**West Palm Beach**

1731 Old Okeechobee Rd.  
(561) 848-1416

**Baker**<sup>®</sup>  
Distributing Company







**energy house**  
**technology**

Contributing to the Success of AC Companies Across Florida

*Your Energy Expert*

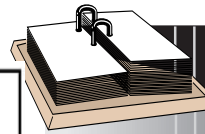
- Manual J Load Calcs
- Manual N Light Commercial Load Calcs
- Energy Calcs - Residential and Commercial
- Manual D Duct Design
- Duct Leakage and Duct Smoke Testing
- Blower Door Building Leakage Testing

*Prompt and Professional*

Bruce@EnergyHT.com

561-459-0242

www.EnergyHT.com



## Events Calendar

### Palm Beach Air Conditioning Contractors Association, Inc.

#### 2022 CALENDAR of EVENTS

- |        |  |
|--------|--|
| Sept 1 | <b>Board Meeting</b> - 4:30 p.m.- <b>Zoom</b>  |
| Oct 6  | <b>General Meeting</b> - 5:30 p.m.- <b>The Beach Club</b><br>One 7th Ave. North, Lake Worth, FL<br><b>8th Annual Food Drive</b>  |
| Nov 3  | <b>Board Meeting</b> - 4:30 p.m.- <b>Zoom</b>  |
| Nov 18 | <b>19th Annual Golf Tournament</b><br>Wellington National Golf Club<br>400 Binks Drive Wellington, FL 33414  |
| Dec 1  | <b>General Meeting</b> - 5:30 p.m.- <b>The Beach Club</b><br>One 7th Ave. North, Lake Worth, FL<br><b>3rd Annual Casino Night &amp; 9th Annual Toy Drive</b><br>2023 Board Elections |
| Feb 1  | <b>General Meeting</b> - 5:30 p.m.- <b>The Beach Club</b><br>One 7th Ave. North, Lake Worth, FL  |
| Feb 18 | <b>Skeet shooting -8am shotgun start</b><br><b>OK Corral Gun Club</b><br>9449 NE 48th St. Okeechobee, FL 34972   |

*Call Your Local* **SOUTH FLORIDA CE DISTRIBUTOR**  
*For ALL Your HVAC EQUIPMENT, PARTS, AND SUPPLIES NEEDS!*

CE Sales Center  
*Dania Beach*  
**954.926.5161**

CE Sales Center  
*Pompano Beach*  
**954.247.2099**

CE Sales Center  
*Medley*  
**786.331.8113**

CE Sales Center  
*West Palm Beach*  
**561.684.9933**

CE Sales Center  
*Port St. Lucie*  
**772.778.4298**

CE Sales Center  
*South Miami*  
**305.254.5608**



# Improve Your Business Image ...and Save 20%!



UniFirst is a proud sponsor of the PBACCA.

That's right! As a **PBACCA Member**, you can purchase high quality, image enhancing UniFirst uniforms and more, and receive 20% off all retail prices.

Choose from hundreds of products in our Workwear Direct Catalog that include work clothing, casual attire, outerwear, safety gear, and accessory items. So call today and mention this ad to get 20% off your entire order!

**954.783.6369**

**UniFirst U1st**  
Uniforms • Services • Solutions



**Goodman**  
GOODMAN DISTRIBUTION, INC.

## Thank goodness for Goodman.®

Don't choose between high-quality and affordable cooling. Get both with any Goodman® brand air conditioning system.



At Goodman, we believe in American dependability. Units are designed, engineered and assembled in the U.S.A.

### 13 convenient south Florida locations to serve you!

Boynton Beach	561-732-3400
Doral	305-594-1104
Fort Pierce	772-465-2233
Ft. Myers	239-332-0166
Hollywood	954-581-9203
Homestead	305-230-4205
Kendall	305-969-3162
Miami	305-621-5758
Naples	239-643-7387
North Port	941-429-5008
Pompano Beach	954-984-4848
Sarasota	941-355-9770
West Palm Beach	561-616-9466

Our continuing commitment to quality products may mean a change in specifications without notice. © 2017 Goodman Manufacturing Company, L.P. • Houston, Texas • USA  
www.goodmanmfg.com





## Another Reason to Smile

### I Want To Take It With Me

Rich old man had three younger friends that he wanted to do something nice for. He summoned them to his mansion. He told them he wanted to do something nice for each of them and was gonna give each one million dollars.

There was one stipulation, upon his death he wanted to be buried with that million from each of them. They all agreed. Several years later, the old man died. Fast forward to the grave site, the three men are there all by themselves.

1st man says to the 2nd man: "You know, I'm gonna miss our friend. But I have to admit it was tough to put all that money in the coffin."

2nd man acknowledges and says, "Yeah, I know what you mean."

The first two men look across the grave and say to the 3rd man, "You don't look so sad. Did you put your million in the coffin too?"

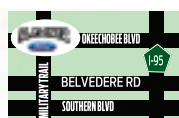
3rd man says: "Oh yes, I did, and I'm gonna miss him too. But I don't think he is gonna cash that check wherever he's going!"

## AL PACKER Ford FOR ALL YOUR COMMERCIAL VEHICLE NEEDS SALES • SERVICE • LEASING OF NEW OR PRE-OWNED COMMERCIAL VEHICLES!



1530 N. Military Trail  
WEST PALM BEACH, FL  
**561-689-6550**  
AlPacker.com

HOURS: M-F 8:30AM-9PM • SAT 8:30AM-6PM SUN 11AM-5PM



**Bill Weschrek**  
Owner / Operator

**Bill Weschrek**  
*Crane Service Inc.*

Phone: 561-547-0169  
Cell: 561-889-8140

722 Valley Forge Road  
West Palm Beach, FL 33405

**Linkhorst & Hockin, P.A.**  
Attorneys at Law



**JOHN A. HOCKIN**  
Board Certified Construction Law Attorney

4495 Military Trail, Suite 106  
Jupiter, FL 33458  
Tel. 561-626-8880  
Fax. 561-626-8885

Tel. 954-776-5990  
Cell. 561-351-4593  
[jah@FloridaHardhatLaw.com](mailto:jah@FloridaHardhatLaw.com)  
[www.FloridaHardhatLaw.com](http://www.FloridaHardhatLaw.com)

## Make your financial future a priority.



**Timothy R McGraw, AAMS®**  
Financial Advisor

Aberdeen Square  
4956 Le Chalet Blvd Suite 23  
Boynton Beach, FL 33436  
561-732-6549

**Edward Jones**  
MAKING SENSE OF INVESTING

You can't predict the future.  
But you CAN position yourself for SUCCESS.

*"Schedule a no-risk discovery call  
and a free self-assessment"*

Jim Carr, DSL  
561-309-9868  
[jim@jbcarr.com](mailto:jim@jbcarr.com)





# ANNUAL PLATINUM SPONSORS



The Ware Group  
Saving You Time.  
Making You Money.



## ANNUAL SILVER SPONSORS



Air Conditioning & Heating

## CONTRACTOR SPONSORS



Palm Beach Air Conditioning  
Contractors Association  
PO Box 3407  
Lantana, FL 33465  
561-585-3880

# Become Certified

**PBACCA will provide a proctor upon  
request for onsite testing.**

The E.P.A. has established a Mandatory Technician Certification Program. Technicians are required to become certified under the mandatory program. Under the final E.P.A. rule, the sale of refrigerant will be restricted to certified technicians.

**For more information on EPA testing  
call Pam at 561-585-3880.**

***OUR MISSION: To assist and better enable  
PBACCA members to acquire, serve and satisfy  
their customers.***

## Apprenticeship Corner

### Need Qualified Technicians?

The next time you have an opening for a technician, call the local Apprenticeship office at 561-262-7523. They can help you find a qualified apprentice to hire and enroll in the local PBACCA sponsored Apprenticeship Program offered at Palm Beach Community College. You'll be sure your employee is being taught the right skills and acquiring the training to become a productive journey man.

*Another way  
PBACCA serves you!*